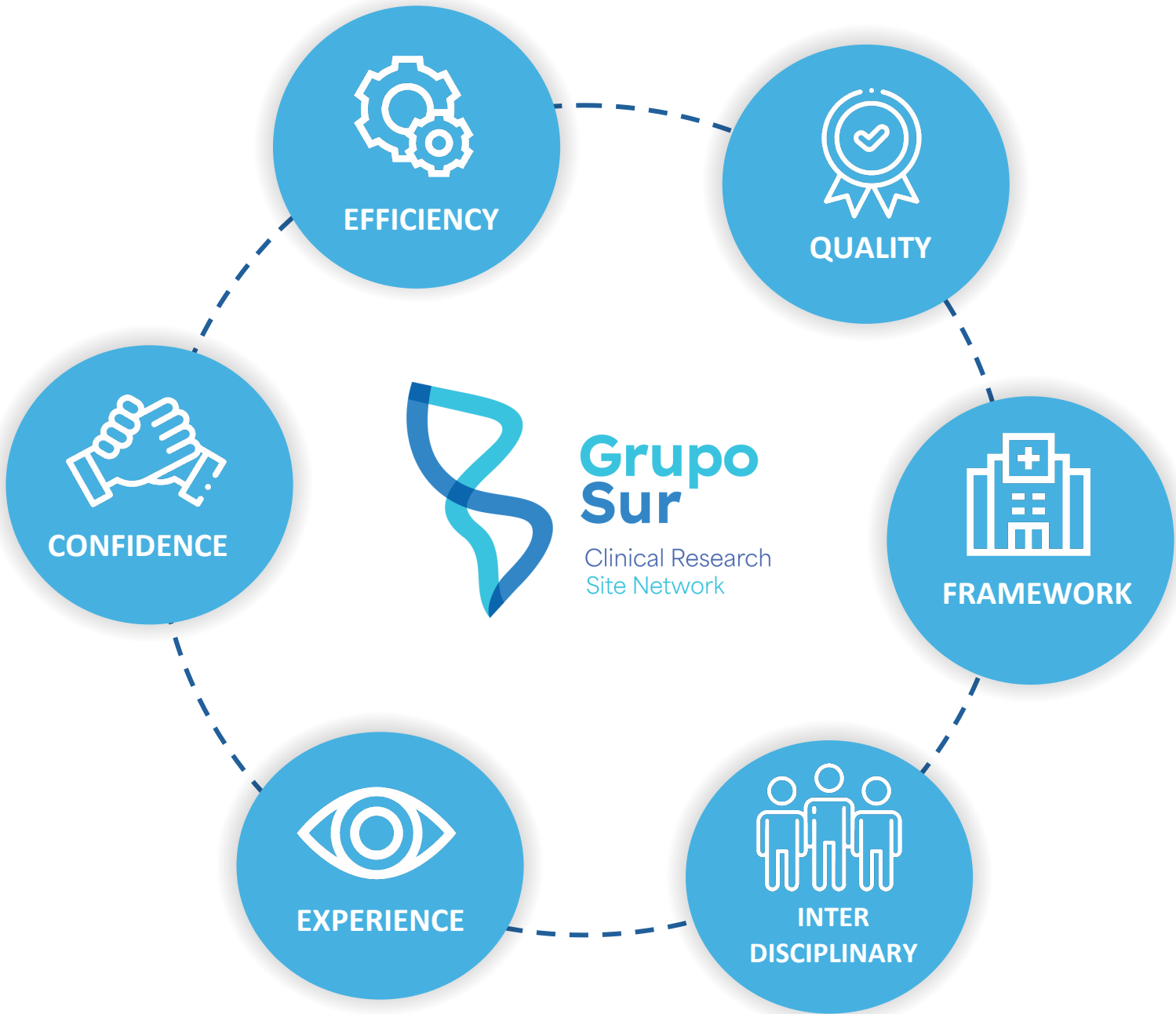




# Grupo Sur

Clinical Research  
Site Network

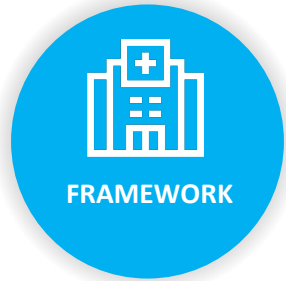
Site  
Network



## About Us

We are group of **clinical trial sites operating** under a single entity to streamline, standardize, and accelerate clinical trials. We provide sponsors with pre-qualified sites, centralized communication, budget and CTA standardization to improve efficiency.

We offer a unified approach for multi-site studies, enabling faster, high-quality data collection. Our sites are prequalified with demonstrated reliability.



Since 2001, based in La Plata, Argentina, we manage a network of 6 clinical research centers dedicated to conducting clinical trials with scientific, ethical and operational excellence.

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Our work is supported by audits from international sponsors, satisfactory inspections from ANMAT, the implementation of standard operating procedures (SOPs) and a team trained under Good Clinical Practices (GCP).

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Due to our interdisciplinary professional structure focused on data quality and patient well-being, we have established ourselves as a reliable and effective partner for sponsors, CROs, and healthcare institutions in the execution of clinical trials for the pharmaceutical industry.

## OPERATIONAL AREAS

Our structure guarantees operational quality, technical rigor, and efficiency at every stage of a clinical trial.

Each area has defined responsibilities and operates under standardized procedures (SOPs), ensuring consistency, regulatory compliance, and an integrated operational workflow.



### Medical Area

A multidisciplinary medical team, trained in clinical research, evaluates inclusion/exclusion criteria, performs clinical follow-up, monitors adverse events, participates in safety discussions, and coordinates direct care for volunteers throughout the study.

### Pharmacy

Reception, storage, preparation, and dispensing of investigational products under strict control and documentation standards. Management of cold chains, inventory, returns, and disposal of IP in compliance with applicable protocols and regulations to ensure traceability throughout the entire process.

### Start Up and Regulatory

Manages regulatory processes with IRBs, local regulatory authorities, and other institutional entities. Develops and administers submissions, amendments, contracts, approvals, and study initiation processes. Ensures regulatory compliance and coordination between sponsors/CROs and participating centers.

### Laboratory

Performs withdrawals, processing, storage, preparation, and shipment of biological samples according to the requirements of each protocol. Manages equipment, sample traceability, cold chain, and coordination with national and international central laboratories, following IATA standards.

## OPERATIONAL AREAS



### IT Area

Manages clinical documentation, electronic medical records, digital platforms (eCRF, IWRS, CTMS, ePRO), and associated medical devices. Ensures data integrity, cybersecurity, and technical support for researchers, coordinators, and patients.

### Data management

Data entry, query resolution, internal monitoring, and coordinated work with the CRAs. Ensures the quality, integrity, and consistency of the information recorded in the electronic data capture systems.

### Recruitment

Plans, implements, and evaluates recruitment strategies. Conducts preliminary screening, contacts patients, carries out targeted outreach, and collaborates with various sites within the network to identify potential volunteers. Maintains a network of referral specialists by medical specialty with active, constant, and up-to-date communication.

### Communication

Responsible for internal and external communication, community relations, graphic design, digital outreach, social media, and production of institutional materials.

## ADMINISTRATIVE AREAS



### Board of Directors

Ensures the alignment of the network with its values, mission and scientific objectives by providing strategic leadership, institutional decision-making, resource management and global supervision of the research system.

### Finances / Administration

Manages financial administration, contracts, budgets, invoicing, reconciliation, and resource control. Ensures transparency, financial traceability, and compliance with accounting and tax obligations associated with research activities.

### Human Resources

Responsible for the recruitment, training, administration, and monitoring of staff. Ensures the appropriate assignment of roles, ongoing training (including GCP), performance reviews, and professional development of the team.

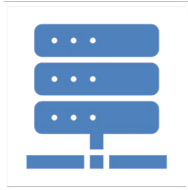
### Volunteer logistics and Facility Management

Coordinates subject's visits, telephone follow-up and operational support for volunteers and professionals. Organizes transportation of subjects, availability of documentation and materials for each study.

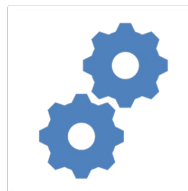
Grupo  
Sur  
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Our network comprises adult and pediatric healthcare institutions located in **La Plata, Pinamar and Córdoba**, encompassing outpatient, inpatient, high-complexity, and surgical clinical profiles.

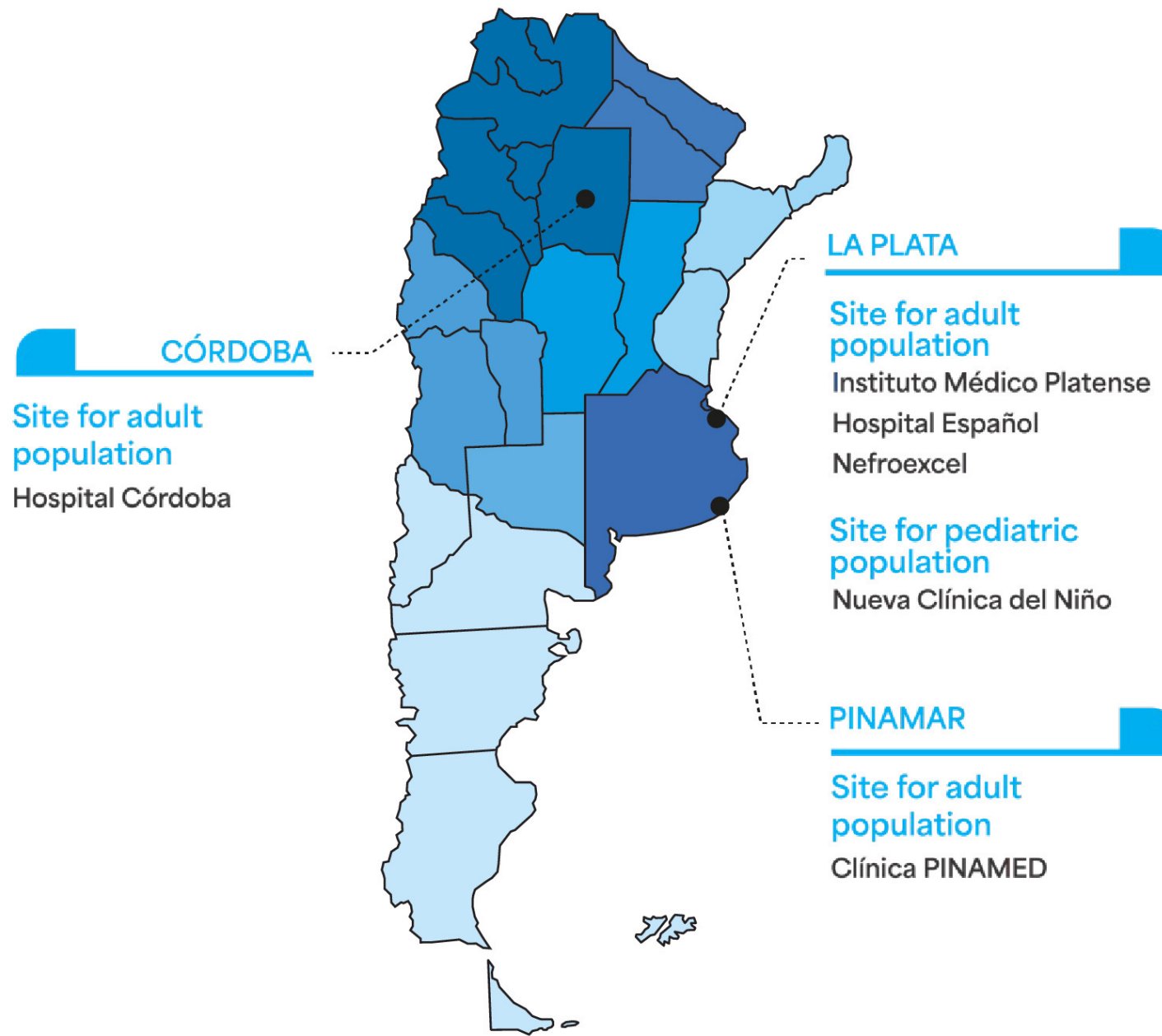


This network of centers allows for studies to be conducted across different specialties, geographic locations, age ranges, and levels of complexity.



The network operates under unified standards, with aligned procedures and consistent documentation, ensuring quality, reproducibility, and efficiency in every study.

**Grupo  
Sur  
Network**





- **25 years of experience**
- 6.500 volunteers
- 140 completed clinical trials
  - Phase 2: 40*
  - Phase 3: 100*
- In 2025 we initiated the first phase 1B study, recruitment is ongoing.
- 26 observational studies reporting our data to national and international entities
- Joint work with more than 40 sponsors & CROs
- Human resources: 60 people working
- Top enrollers at 70% of studies
- Over 30 scientific publications

# OUR SITES

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**Grupo  
Sur**

Clinical Research  
Site Network

## Instituto Médico Platense

<b>Country</b>	Argentina
<b>Province</b>	Buenos Aires
<b>City</b>	La Plata
<b>Address</b>	51 # 315
<b>Web Page</b>	<a href="https://www.institutomedicoplatense.com/">https://www.institutomedicoplatense.com/</a>
<b>Point of Contact</b>	Agustín Romandetta
<b>Number of beds</b>	76
<b>Number of ICU beds</b>	30
<b>Number of nICU beds</b>	17
<b>Number of day care beds</b>	8
<b>Number of emergency room visits per month</b>	2000
<b>Number of outpatient offices</b>	25
<b>Laboratory</b>	Certified by Fundación Bioquímica Argentina
<b>Imaging Diagnosis</b>	RX - CT scan - Nuclear medicine – Echocardiogram - Ultrasound - Breast scan
<b>Quality programs certifications</b>	CENAS

## Hospital Español

<b>Country</b>	Argentina
<b>Province</b>	Buenos Aires
<b>City</b>	La Plata
<b>Address</b>	Calle 9 #175
<b>Web Page/Social Media</b>	<a href="http://www.hospitalespanol.org.ar">www.hospitalespanol.org.ar</a>
<b>Point of Contact</b>	Maria Marta Greco
<b>Number of beds</b>	81
<b>Number of ICU beds</b>	28
<b>Number of nICU beds</b>	16
<b>Number of day care beds</b>	10
<b>Number of emergency room visits per month</b>	4000
<b>Number of outpatient offices</b>	29
<b>Laboratory</b>	Acreditado por Fundación Bioqca. Arg. Std. MA3
<b>Imaging Diagnosis</b>	RX - CT scan -Echocardiogram- Ultrasonography-MRI
<b>Quality programs certifications</b>	CENAS, CIDCAM

## Nefroexcel

<b>Country</b>	Argentina
<b>Province</b>	Buenos Aires
<b>City</b>	La Plata
<b>Address</b>	51 # 1111
<b>Point of Contact</b>	María Elena Bruzzone
<b>Number of beds</b>	N/A
<b>Number of ICU beds</b>	N/A
<b>Number of nICU beds</b>	N/A
<b>Number of day care beds</b>	15 (Hemodialysis stations)
<b>Number of emergency room visits per month</b>	N/A
<b>Number of outpatient offices</b>	2
<b>Laboratory</b>	Agreement with external laboratory
<b>Imaging Diagnosis</b>	N/A

## Hospital Córdoba

<b>Country</b>	Argentina
<b>Province</b>	Córdoba
<b>City</b>	Córdoba
<b>Address</b>	Av Patria # 656
<b>Web Page</b>	<a href="http://hospitalcordoba.com.ar/">http://hospitalcordoba.com.ar/</a>
<b>Point of Contact</b>	Aldana Mano
<b>Number of beds</b>	145
<b>Number of ICU beds</b>	38
<b>Number of nICU beds</b>	N/A
<b>Number of day care beds</b>	N/A
<b>Number of emergency room visits per month</b>	6000
<b>Number of outpatient offices</b>	45
<b>Laboratory</b>	Certification provided by Fundación Bioquímica Argentina
<b>Imaging Diagnosis</b>	RX - CT scan – MRI - Echocardiogram - Ultrasound

## PINAMED

<b>Country</b>	Argentina
<b>Province</b>	Buenos Aires
<b>City</b>	Pinamar
<b>Address</b>	Rivadavia #1083
<b>Web Page/Social Media</b>	@clinicapinamed
<b>Point of Contact</b>	Iván Battistessa
<b>Number of beds</b>	N/A
<b>Number of ICU beds</b>	N/A
<b>Number of nICU beds</b>	N/A
<b>Number of day care beds</b>	4
<b>Number of emergency room visits per month</b>	1000
<b>Number of outpatient offices</b>	19
<b>Laboratory</b>	Yes
<b>Imaging Diagnosis</b>	RX - CT scan – Echocardiogram – Ultrasonography - Breast scan

**Nueva  
Clínica  
del Niño**

<b>Country</b>	Argentina
<b>Province</b>	Buenos Aires
<b>City</b>	La Plata
<b>Address</b>	63 # 763
<b>Web Page</b>	www.ncnlaplata.com.ar
<b>Point of Contact</b>	Juan Pedro Alconada Magliano
<b>Number of beds</b>	70
<b>Number of ICU beds</b>	20
<b>Number of nICU beds</b>	Agreement with external hospital
<b>Number of day care beds</b>	5
<b>Number of emergency room visits per month</b>	3900
<b>Number of outpatient offices</b>	20
<b>Laboratory</b>	Yes
<b>Imaging Diagnosis</b>	RX-CT scan – Echocardiogram - Ultrasonography
<b>Quality programs certifications</b>	CIDCAM



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